



bedo
*Bali Export Development
 Organization*
 c/o Bali Garden Hotel
 Jl. Dewi Sartika, Kuta, Bali
 Tel/Fax.: 0361-759282
 e-mail:pm3@eurobali.org
www.be-do.org
www.eurobali.org



bedo Membership Registration	No.
Registration Fee IDR 300.000	Date
Yearly Membership Fee IDR 1.000.000	

first name	last name
company name <i>(full, legal name)</i>	
address	e-mail
tel.	mobile
	fax

Category		
<input type="checkbox"/> furniture	<input type="checkbox"/> garment	<input type="checkbox"/> other
<input type="checkbox"/> handicraft	<input type="checkbox"/> jewelry	
Do you primarily offer/export		
<input type="checkbox"/> services	<input type="checkbox"/> products	
Briefly describe your products and services:		

Hereby I agree to pay the BEDO membership fee for 2007 and to comply with bedo's Terms of Condition.	
IDR:	
Representative of the company	Representative of bedo
Signature:	Signature:



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TERMS OF CONDITION

How to become a BEDO (Bali Export Development Organization) member?

Fill in the "Apply to be Profiled" form online after you accept to join the EuroBali Export Network and BEDO

Our staff will contact you for further information on becoming a member.

Once your company has been approved as a BEDO Member your one-time registration fee of IDR 300.000 and the yearly membership fee of IDR 1.000.000, a total of IDR 1.300.000 are due.

For more information on the membership process you may also contact us or visit our office:

EuroBali Export Network office
c/o Bali Garden Hotel, Jl. Dewi Sartika 80361
Kuta – Bali – Indonesia
Tel./Fax.: +62 (0)361 759282
pm3@eurobali.org

The registration fee and the first year's membership fees are dedicated to services for the year 2007. However, as soon as your payment is confirmed by the EuroBali Export Network, you have already access to the services of EuroBali free of charge till the end of the year 2006!

What you will receive for your membership fee - your benefits!

The EuroBali Export Network will activate your personal selected user name and password for www.eurobali.org login area. You also will be entitled to obtain one hardcopy issue of the EuroBali Export Network Handbook in Indonesian language.

In detail, you will get access to services:

- Free listing for SMEs and their products according to BEDO quality standards on the EuroBali website (value IDR 1.500.000.-)
- Free access to login area with additional valuable information and business partner exchange through message board
- Free training on how to use the website (Value IDR 250.000)
- Free handbook "How to export to Europe" (Value IDR 250.000)
- Free advertising (full page) in BEDO export catalogue, distributed Europe-wide (Value IDR 3,000,000), provided that the complete information was submitted by you before the 21st August 2006 and approved by EuroBali
- Free export CD-catalogue distributed to distinct customers (Value IDR 500.000)
- Free listing in the quarterly newsletter to buyers in Europe (buyers network at EuroBali), first issue: September 2006
- Free quarterly newsletter with updated information about the European market, customs regulations, changes in requirements and procedures (Value IDR 50.000)
- Free access to the library at the EuroBali Network Office
- Special rate for all trainings offered by BEDO (topics see above)



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- Free membership in Global Business to Business by the British Chamber of Commerce with contact centres in 11 regions in Indonesia and in Europe (Value IDR 1,300.000)
- Free bi-monthly BEDO meetings for information exchange, new developments and networking

Access to joint exhibitions in Indonesia, Europe and worldwide

- support for all local and international trade exhibitions managed by BEDO
- special rate for the participation on these exhibitions at a joint BEDO stand
- professional preparation and management of these exhibitions by BEDO

Access to individual consulting services

- One free quality evaluation session for own products (Value IDR 1,250.000)
- Special rate on additional quality evaluation sessions for own products
- Special rate on consultations for your own company, e.g.
 - market research
 - design requirements
 - business communications
 - export requirements
 - development of eco-label and social-label products
 - pricing of products
- Special rate for sales coordination
- Special rate for coordination of the web shop orders
- Special rate on mediator services, e.g. skilled support in sales conflicts and negotiations

Your participation in BEDO will only be effective for your own business, if you:

- Share information and experience
- Regularly attend BEDO meetings
- Mutually co-operate and support each other
- Report successful exports, if facilitated by EuroBali
- Submit your business plan and export strategy within the 1st quarter of your first year membership
- Regularly update your product and company information on the website
- Use the EuroBali Export Network Tools Accept...